Beyond Automation: Unleashing the Power of Autonomous Al Agents

Al: The Strategic Frontier –
Beyond the Hype to Real-World Impact Webinar Series

Episode 1

Before We Get Started



Recording



Recording



Social

A link to the recording and slides will be emailed to all registrants.

Type in the question box, and we will answer in real time or during the Q&A. Follow us on LinkedIn, Facebook, Youtube, and/or Instagram or visit blackhills.ai to see upcoming and on-demand webinars.

Panel



Jim Hallenbeck

Chief Executive Officer and President,
Black Hills AI



President, Black Hills Renewals Chief Technology Officer, Black Hills Al



Manjeet Rege

Director of Center of Applied
Artificial Intelligence and Professor,
University of St. Thomas
Advisor to Black Hills Al

The Shift from Automation to Autonomy

Traditional automation follows pre-defined rules and performs repetitive tasks with little to no adaptation.

In contrast, autonomous AI agents can make intelligent decisions, learn from data, and dynamically adjust to changing scenarios. This shift allows businesses to move from rigid systems to adaptable, intelligent operations.

Automation

Workflows that run automatically



- Good for replacing repetitive or mundane tasks
- Relies on a predetermined set of rules: when this happens, then do this

A

Machines that can "think"



- Able to analyze massive datasets, learn from that data, and then make decisions based on it
- Quality of output is dependent on effective human prompting and accurate data

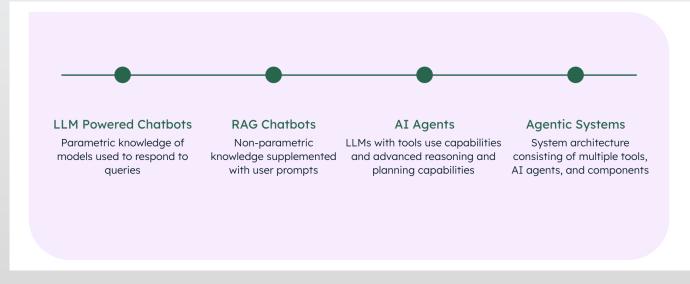
VS



Debunking the Myth - Beyond Simple Chatbot

Many believe AI agents are just advanced chatbots, but the reality is far more powerful.

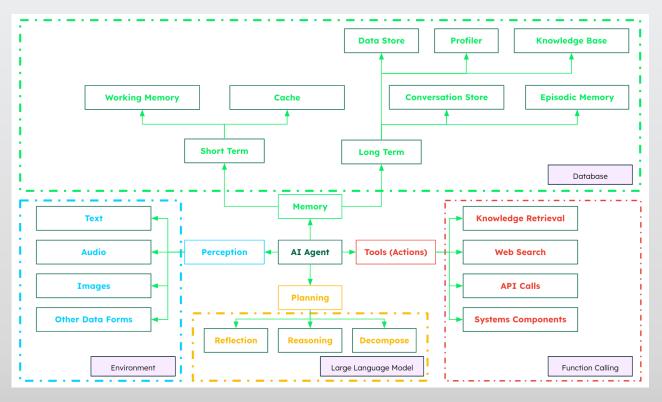
Unlike chatbots, which follow scripts, **Al agents** analyze context, plan actions, and optimize processes in real time. They can make strategic decisions, manage workflows, and continuously improve their own effectiveness.



Evolution of Chatbots, source

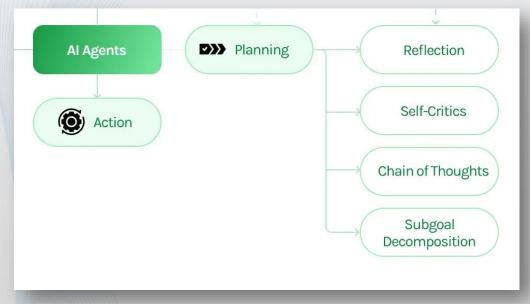
How Al Agents Work - Architecture & Functionality

At the core of Al agents are key components like planning, memory, real-time learning, and tool integration.



Architecture of an Al Agent, ref

Agentic Architecture - Planning



Agentic AI - Planning ref

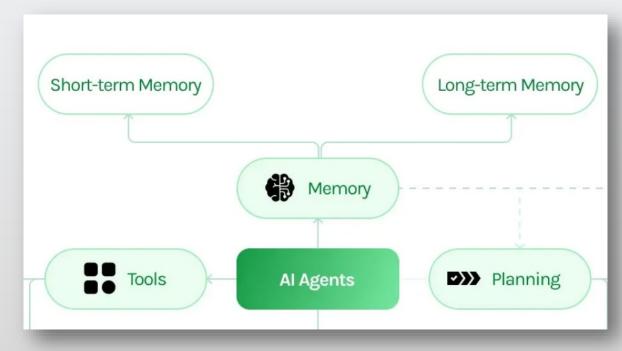
Planning is the Al agent's roadmap—breaking tasks into steps, learning from mistakes, and thinking ahead for smarter actions.

- Reflection Learning from past decisions
- **Self-Critics** Identifying and correcting mistakes
- Chain of Thoughts Structuring logical reasoning
- Subgoal Decomposition Breaking complex tasks into smaller, manageable steps

Agentic Architecture - Memory

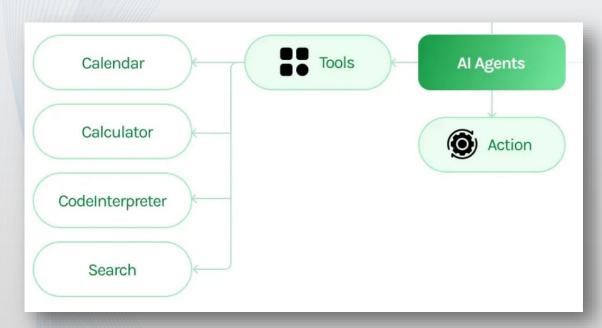
Memory powers AI agents – short-term for quick decisions, long-term for learning and growth.

- Short-term Memory Retaining and processing immediate information for quick actions
- Long-term Memory Storing past experiences and knowledge for future decision-making



Agentic AI - memory ref

Agentic Architecture – Tool Integration



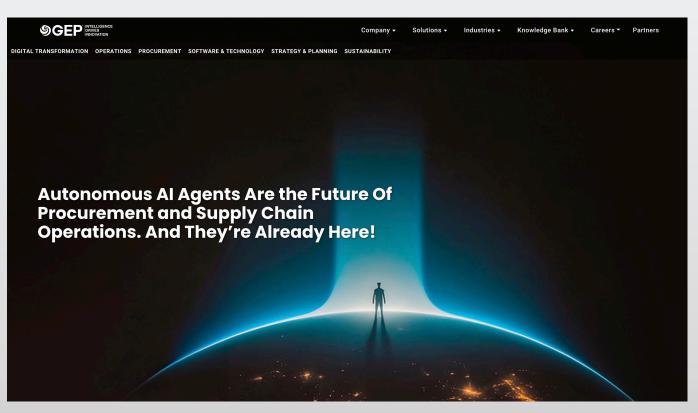
Agentic AI - Tool Integration ref

Tools empower AI agents by enabling calculations, data retrieval, execution, and organization.

- Calendar Managing schedules and deadlines
- Calculator Performing quick mathematical computations
- Code Interpreter Executing and analyzing code
- Search Retrieving relevant information quickly

Example- Agentic AI in Supply Chain Management

By leveraging real-time data and predictive analytics, GEP has achieved faster procurement cycles, improved risk management, and resilient supply chains. As Al adoption accelerates, companies must adapt quickly to stay competitive in the evolving digital landscape.



Case Study – GEP ref

Example - Complex Data Analysis using Al Agents

In 2025, JPMorgan Chase collaborated with Amazon Web Services (AWS) to enhance its financial operations using advanced AI capabilities. By integrating AWS's AI tools, JPMorgan streamlined model development and compliance processes, leading to more efficient operations and improved decision-making.

JPMorgan Chase builds ambitious AI foundation on AWS

Amazon Web Services Amazon re:Invent Financial Services Industry	Ne O4		
Global CIO Lori Beer detailed at AWS re:Invent the financial services firm's cloud and AI journey, includ an internal generative AI assistant that's bringing efficiencies to 200,000 employees.			

JPMorgan Chase Source: Business Insider

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Get Started with Al Agents - Frameworks









AutogenAl

Phidata Implementation

Get Started Implementing AI Agents

- Phidata is a framework for building multi-modal agents and workflows.
- Build agents with memory, knowledge, tools and reasoning.
- Build teams of agents that can work together to solve problems.
- Interact with your agents and workflows using a beautiful Agent UI.

Key Features

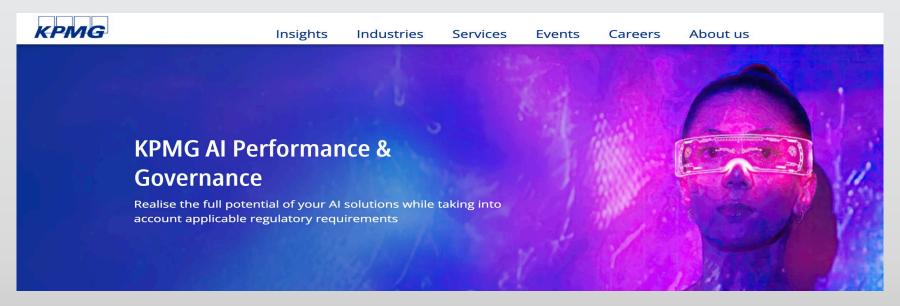
- Simple & Elegant
- Powerful & Flexible
- Multi-Modal by default

- Multi-Agent orchestration
- A beautiful Agent UI to chat with your agents
- Agentic RAG built-in

- Structured outputs
- Reasoning built-in
- Monitoring & Debugging built-in

Ethical Considerations & Governance

KPMG struggled with AI adoption due to regulatory uncertainty and lack of trust in opaque AI models. By implementing **Explainable AI (XAI)** and a structured **AI governance framework**, the company improved model transparency, ensured compliance with the EU AI Act, and enhanced decision-making. This approach boosted trust, scalability, and AI adoption across the organization.



KPMG, source

Strategy for Implementing AI Agents

- Start with Routine, High-Volume Tasks
 - Prior art search, office action analysis, docketing, invention triage
- Leverage Internal & Public Data Sources
 - USPTO, Google Patents, firm databases, examiner analytics
- Use Multi-Agent Collaboration
 - One agent drafts claims, another checks for 101/112 issues, another summarizes prior art
- Focus on Strategic Augmentation
 - Free up time for client interaction, portfolio strategy, and high-value analysis
- Build Governance Into the Workflow
 - Track agent contributions, ensure transparency, and reinforce client trust



Future Trends

Al agents are evolving rapidly, with advancements in contextual intelligence and autonomy. Over the next **five years**, businesses will witness a deeper integration of Al in decision-making and strategic planning. Organizations that embrace these innovations early will gain a competitive advantage in an increasingly digital landscape.

Up Next – April 10th New Product and Service Reveal

- A multi-channel ecosystem of products and services
- Platforms
 - Web Platform
 - Word Add-In
 - Mobile app for Apple and Android

- Products
 - Al and File Histories merged in a single interface
 - Al and File Histories within Word
 - Automated Office Action Response Drafts
 - Docket Analyzer
 - Proactive Matter Verification and Alerts
 - Black Hills AI APP Docket in Your Pocket
 - Automated multi-jurisdictional Evidence of Use scanning

An Integrated Ecosystem

- **Otto Power Patent Center**
- Power Prosecutor+
- Mobile App
- IP Practice Group Dashboard



Automated Office Action Drafts

PATENT A/N 17307823 IN THE UNITED STATES PATENT AND TRADEMARK OFFICE IN THE CLAIMS Please amend the claims as follows: Michael Jared Walker Lundberg Examiner: Group Art Unit: ication No Docket No:

1. (Currently Amended) A computerized method of creating a customer formatted billing entry in a computerized billing system, comprising:

maintaining a universal code database containing a plurality of example activity descriptions and a plurality of universal codes;

maintaining a transfer database containing a plurality of customer codes, each customer code associated with a universal code;

receiving an uncoded billing entry including an activity description, wherein receiving

the uncoded billing entry comprises receiving data from a billing with an accounting system;

analyzing the uncoded billing entry by a natural language to extract keywords from the activity description, wherein the na module is trained on a corpus of billing entries to identify domai

querying the universal code database using the extracted of the plurality of the universal codes;

converting the uncoded billing entry to a universally code least one universal code by using a billing entry transfer engine, the transfer database for subsequent processing;

configuring a billing entry coding engine to read the univ apply one or more customer rules for associating one or more customer universally coded billing entry, wherein the one or more custon the universal code;

replacing the activity description with a simple coded acti coded activity description corresponding to the customer code to billing entry;

aggregating one or more customer formatted billing entric sending the one or more customer formatted billing entric outside of the computerized billing system; and

May 4, 2021

AUTOMATED BILLING Confirmation No. VERIFICATION SYSTEM

3431.059US1

16. (Currently Amended) A system for creating a customer formatted billing entry, the system

a memory that stores instructions for implementing a billing entry utility that is integrated with an accounting system, a billing entry transfer engine, and a billing entry coding engine;

a universal code database containing a plurality of example activity descriptions and a plurality of universal codes:

RESPONSE TO OFFICE AC

Stop Amendment missioner for Patents Box 1450 ndria, VA 22313-1450

REMARKS

This responds to the Non-Final Office Action dated February 28, 20 Claims 1 and 16 are presently amended. No claims are presently ca and 14 were canceled previously. No claims are presently added. As a res and 15-20 remain pending in this application.

Rejections Under § 101

Claims 1-2, 6-13, and 15-20 are rejected under 35 U.S.C. § 101 for directed to non-statutory subject matter, specifically an abstract idea witho application or significantly more than the abstract idea.

Applicant has amended both independent claims 1 and 16 to clarify nature of the claims. In particular, these amendments clarify the further teclaimed embodiments, training of the natural language processing module automatically updating based on system feedback.

Applicant respectfully submits that these amendments are supported originally filed, for example:

- 1. The natural language processing module being trained on a corpus identify domain-specific terminology is supported by paragraph [0 "For example, the activity description text may be analyzed by lang other natural language processing to extract key words and/or to cla particular classification identifying the type of activity."
- 2. The automatic updating of the universal code database based on cus supported by paragraph [0170], which states: "The reviewer 520 m program, or person, that analyzes the billing entry information, and entry. For example, the reviewer may verify the billing entry univer codes, activity description format, or other information."

Applicant respectfully submits that the claims as amended are patent eligible under 35 U.S.C. §101 at least because the amended independent claims integrate the abstract idea into a practical application and provide significantly more than the abstract idea.

CONCLUSION

Applicant respectfully submits that the claims are in condition for allowance, and notification to that effect is earnestly requested. If there are any matters that may be resolved or clarified through telephone interview, the Examiner is invited to telephone the undersigned at <<ctnno>> to further facilitate prosecution of this application.

If necessary, please charge any additional fees or deficiencies, or credit any overpayments to Deposit Account No. <<depositNo>>>.

Respectfully submitted,

SLW / Black Hills IP Holdings P.O. BOX 2938 MINNEAPOLIS. MN <<ctnno>>

Registration No:

pplication

codes, each customer code

independent claims 1 and 16 recite a specific implementation of natural language that is trained on domain-specific billing entries. This is not a generic application of rather a specialized use tailored to the billing domain. This improves the technology of billing systems by allowing for more accurate interpretation of billing descriptions. rthermore, the automatic updating of the universal code database based on customer creates a continuous improvement loop in the system. This allows the system to learn over time, improving its accuracy and efficiency in a way that goes beyond mere of manual processes.

e combination of elements, including the trained NLP module and the feedback-based of the universal code database, amounts to significantly more than the abstract idea. pination provides a specific solution to the problem of inaccurate or inconsistent billing nments, which is a problem specifically arising in the realm of computer-implemented

e claimed solution improves the functioning of the computer itself in its task of and coding billing entries. It does so by implementing a trained AI component (the ule) and a dynamic learning system (the feedback-based database updates), which reate a billing system that becomes more accurate and efficient over time. ese improvements are not well-understood, routine, or conventional activities in the atomated billing systems. Instead, they represent a novel and non-obvious approach to technical problem of accurately coding diverse billing entries across different and domains.

conclusion, the amended independent claims 1 and 16, as well as the remaining claims d therefrom, integrate the abstract idea into a practical application and provide tly more than the abstract idea itself. Therefore, Applicant respectfully submits that

claims 1-2, 6-13, and 15-20, as amended, are patent eligible under 35 USC 101.

Up Next - Black Hills Renewals

- Evidence of use scanning service for granted patents
 - Market intelligence to assist renewal decisions
 - Regular monitoring to identify potential infringement
 - Clear justification for maintaining valuable patents
 - Litigation business development opportunities through infringement identification
 - Support for both US and international patents

Evidence of Use Scanning Report

Title	Vehicle power supply system with redundancy and method for	
	controlling the power supply system	
Patent No	US10889203B2	
Evidence of Hos Coop		

Evidence of Use Scan

Here's an analysis of manufacturers/products incorporating similar technologies to the described vehicle power supply system with redundancy and multi-voltage DC/DC conversion:

Key Technology Elements from Abstract:

- 1. Parallel battery strings for redundancy
- 2. Switch mechanism for output selection
- Multichannel DC/DC converter with multiple output voltages
- Dual voltage distribution (first output = battery voltage, second = stepped-down voltage)

Manufacturers & Comparable Products

1. Tesla (Structural Battery Pack)

- Comparison: Uses parallel battery module architecture for redundancy but lacks active switching between strings. Features integrated DC/DC conversion for 48V/12V systems.
- Key Difference: No explicit "switch mechanism" between parallel strings; focuses on module-level redundancy instead.

2. LG Chem (Auto Battery Systems)

- Comparison: Provides multi-module battery packs with fail-safe circuitry. Partners with OEMs to implement DC/DC converters for auxiliary systems.
- Key Difference: Focuses on cell-level redundancy rather than parallel string switching.

3. BorgWarner (High-Voltage DC/DC Converters)

- Product: 800V to 400V/48V bidirectional converters
- Comparison: Matches the multichannel voltage conversion aspect but doesn't integrate battery string switching.

4. Toyota (Hybrid System II)

- Comparison: Uses dual voltage systems (244V for propulsion, 12V for accessories) with backup power pathways.
- Key Difference: Relies on separate DC/DC converters rather than a single multichannel unit.

5. Romeo Power (Commercial Vehicle Batteries)

- Comparison: Modular battery systems with parallel string redundancy, acquired by BorgWarner in 2022.
- Key Feature: Hot-swappable modules align with the abstract's redundancy concept.

6. Lucid Motors (Wunderbox)

- Comparison: Integrated 900V battery system with multi-voltage output (400V/800V compatibility).
- Key Feature: Combines voltage conversion with charging capabilities but lacks explicit battery string switching.

Technology Gap Analysis

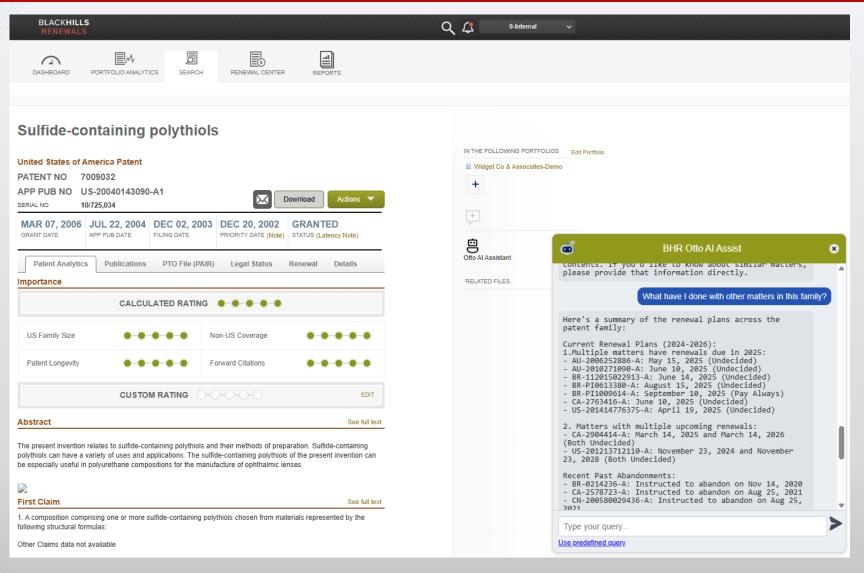
- Unique Abstract Feature: The combination of switchable parallel battery strings + single multichannel converter is rarely implemented together in current production vehicles. Most manufacturers use either:
- · Redundant battery modules (without active switching)
- Multi-voltage converters (without parallel string selection)
- Emerging Match: Startups like Our Next Energy (ONE) and StoreDot are experimenting with similar architectures for EV range extension, but these remain in prototype stages (as of 2025).

For a detailed technical comparison of specific systems, I recommend contacting automotive suppliers like **Marelli** or **Vitesco Technologies** directly, as many redundancy implementations are OEM-specific and not publicly documented.





Decision-Making Support





Thank you for your interest.

Questions?

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